

ZACHERY M. STARK

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PROFILE

Accomplished, forward-thinking professional with a proven background in the **IT** and **Finance** industries. Goes above and beyond to meet and exceed customer expectations.

SELECTED HIGHLIGHTS

- ◆ **Developed a website and database** that significantly improved efficiencies for a company.
- ◆ **Spearheaded the start-up** of three successful businesses.
- ◆ **Generated sales over \$500K** for three consecutive years at Stark Source LLC while leading initiatives for web design and marketing.
- ◆ **Significantly enhanced employee knowledge and performances** by offering top-quality training and mentoring.
- ◆ **Established strong rapport and forged key customer relationships** for Lowe's Home Improvement, which led to attaining the #1 ranking in sales on multiple occasions.
- ◆ **Created and implemented a computer network system** and company website for Trinity Cabling Company.

CAREER TRACK

STARK SOURCE LLC, **Owner** (2008 to Present)

DFW NERD HERD, **Owner** (2009 to Present)

TD AMERITRADE, **Financial Services Representative** (2011)

GEEK SQUAD, **Repair Technician** (2009)

LOWE'S HOME IMPROVEMENT, **Customer Sales Associate** (2008)

TRINITY CABLING COMPANY, **Network Manager** (2004 to 2009)

KEY RESPONSIBILITIES

- Oversaw day-to-day operations of multiple businesses.
- Tended to and resolved customer issues.
- Designed and built web sites.
- Initiated network installations.
- Assumed responsibilities for inventory and preventative maintenance.
- Coordinated with contractors and vendors.
- Provided training on various systems/products for employees and customers.
- Researched/answered financial related inquiries from customers.
- Gained familiarity with Series 7 & 63.
- Handled computer repair duties (software/hardware).

EDUCATION

Tarleton State University—**Business Administration** • Texas A&M University—**Computer Engineering**

COMMUNITY INVOLVEMENT

*Conducted volunteer work at various homeless shelters and animal hospitals

CORE COMPETENCIES

- *Sales
- *Marketing
- *Web Design
- *Network Administration
- *Financial Services
- *Problem Resolution
- *Information Technology
- *Customer Service
- *Consulting
- *Management
- *Troubleshooting
- *Start-Up Operations
- *Account Management
- *Training/Mentoring
- *Low-Voltage Cabling
- *Client Relations
- *Computer Repair
- *Business Development
- *Purchasing
- *Distribution
- *Outsourcing
- *MS Office Suite
- *Scripting